

Paratus Namibia Holdings Limited (previously Nimbus Infrastructure Limited)  
(Incorporated in the Republic of Namibia)  
(Registration number 2017/0558  
(NSX Share code: PNH) (ISN code: NA 000A2DTQ42)  
("Paratus Holdings" or "the Group")

## REVIEWED CONSOLIDATED FINANCIAL RESULTS for the sixteen months ended 30 June 2020

	2020 (Reviewed)	2019 (Audited)
Revenue	173,390,963	4,581,201
Share of associate's profit after taxation	6,662,882	4,595,414
Total comprehensive income for the period	27,411,388	6,981,793
Basic earnings per ordinary share (cents)	71.27	30.67
Headline earnings per ordinary share (cents)	67.26	30.67
Net asset value per ordinary share (cents)	1 091.64	1 045.27
Interim dividend per ordinary share (cents)	10.00	-

### Group financial performance

During the current period the financial year-end of the group was changed from the last day of February to the last day of June.

On 3 July 2019 Paratus Telecommunications (Proprietary) Limited ("Paratus Namibia") concluded a rights issue. In terms of the rights issue the aggregate amount raised by Paratus Namibia amounted to N\$ 50 million, which was contributed as share capital in Paratus Namibia, by Paratus Holdings and Paratus Group Holdings Limited ("Paratus Group") pro-rata to their respective shareholdings in Paratus Namibia on this date. The subscription price was N\$1 053.03, consisting of a par value of N\$5 and a premium of N\$1 048.03 per ordinary share for both Paratus Holdings and Paratus Group. Paratus Holdings subscribed for 24 398 ordinary shares in Paratus Namibia, for a consideration of N\$25.7 million, which resulted in no change in the effective percentage interest in the company.

The capital raised in Paratus Namibia was utilised towards the capital expenditure of N\$100 million for the current financial period under review, ending 30 June 2020.

On 25 September 2019 the shareholders approved the implementation of the proposed share swap transaction, as a Category 1 transaction together with an issue of new shares as consideration, in terms of the NSX Listing requirements. Effective 1 January 2020, in terms of the swap, Paratus Holdings acquired 46 168 ordinary shares in Paratus Namibia, resulting in an increased effective shareholding of Paratus Namibia Holdings from 51.38% to 100% of the total issued ordinary shares in Paratus Namibia. From 1 January 2020 the financial results of Paratus Namibia are therefore consolidated into the Paratus Holdings financial results.

The swap consideration was settled through the issue of 20 012 431 new ordinary Paratus Holdings Shares allotted to Paratus Group at a pre-determined and agreed upon price of N\$10.50 each for a total consideration of N\$210 130 525.50.

For the 16 months ended 30 June 2020, Paratus Namibia delivered commendable revenue growth against the backdrop of a weak local and global economy. The company realised turnover of N\$431.9 million (2019: N\$283.7 million), which represents a growth of 52%. Although the enterprise business experienced churn during the last three months of the financial year, the growth in consumer business compensated for this decline in enterprise business.

The net profit before taxation for the same period amounts to N\$36.7 Million (2019: N\$13.8 million) and earnings before interest, taxation, depreciation and amortisation ("EBITDA") amounts to N\$101.2 million (2019: N\$49.7 million). This represents a growth of 166% and 104% respectively. On a 12 months like-for-like basis revenue increased by 14% and net profit before taxation and EBITDA increased by 117% and 53%

respectively.

EBITDA mirrors the company's ability to generate cash flows from operations. The disparity between profit after taxation and EBITDA stems from the large depreciation charges recorded on infrastructure deployed.

The growth in profitability is mainly attributable to the improved operating margins coming from the extensive infrastructure roll-out and once off revenue derived from Local Area Network (LAN) installations in new commercial buildings. For the 2021 financial year a further N\$150 million investment into infrastructure was approved by the board. This investment will mainly be earmarked for fiber to the X (FTTx) roll-out and will be funded by own cash resources. The directors are of opinion that the continued investment in infrastructure assets bodes well for both revenue growth and improved operating margins.

#### Dividend declared

The directors declared a final dividend of 10 cents per ordinary share. A dividend policy was adopted that provides for a dividend pay-out of approximately 50% of profit after tax.

The salient dates of the dividend declared are as follows:

Board Declaration date:	22 September 2020
Last date to trade "cum" the distribution:	23 October 2020
Last date to register:	30 October 2020
Payment date:	13 November 2020

#### Outlook

Although global market conditions have affected market confidence and consumer spending patterns, the group remains well placed to grow revenues.

#### Short form announcement

This short form announcement is the responsibility of the directors. It is only a summary of the information contained in the full announcement and does not contain full or complete details. This announcement is not in itself reviewed or audited but is extracted from the underlying reviewed information.

Any investment decision should be based on the full announcement accessible from Thursday, 24 September 2020, via the NSX link <https://senspdf.jse.co.za/documents/2020/nsx/isse/pnhnm/PNHJun2020.pdf> and also available on our website at <https://invest.paratus.africa>.

Copies of the full announcement are available for inspection at the Group's registered office at no charge, weekdays during office hours.

#### DIRECTORS

H B Gerdes (Chairman) #, S H Birch \*#, S I de Bruin ^, S L V Z Erasmus ^,  
J J Esterhuysen \*, M R Mostert #, J N N Shikongo #, A Hall ^, B R J Harmse ^  
(\*South African, #Independent, ^Executive)

REGISTERED OFFICE  
Cronje Secretarial Services (Pty) Ltd  
1 Charles Cathral Street  
Windhoek, Namibia

By order of the Board  
25 September 2020

**SPONSOR**

Simonis Storm Securities (Pty) Ltd  
Member of or the Namibian Stock Exchange

